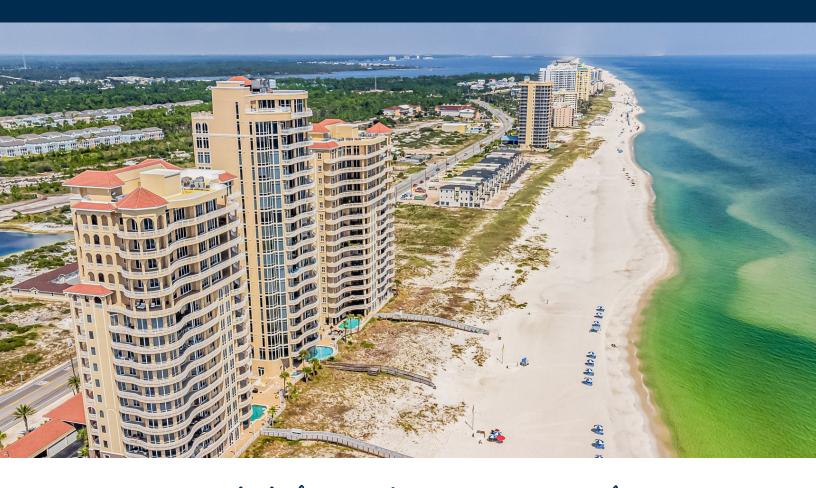
Perdido Key End of Summer Report

JANUARY 1ST - AUGUST 31ST 2025



Provided by Kathy Tustice. Realtor®





Highest Producing Agent in Perdido Key History

Call Kathy Justice, Realtor® 850-712-4631







"We used Kathy to purchase our very first beach home in Perdidio. She made the experience a 10/10 for us! She's was so easy to talk to and very prompt at communicating with us. She went above and beyond in her roll as our realtor. She is absolutely amazing and we highly recommend her and her team to anyone needing help purchasing or selling a home!"

- Caroline 2025



"Kathy and her team are exceptional and continue to exceed our expectations. This is the third Perdido Key property transaction we've used Kathy and her team to complete and we're very pleased with the results. I think what separates Kathy from many realtors is her ability to anticipate and solve problems. She and her team know how to close deals. I wouldn't use anyone else particularly for the Perdido Key area." – *William 2025*



"Kathy Justice and her team are incredible! I can't say enough good things about them. First of all, they are lovely individuals and a joy to work with. Kathy is extremely knowledgeable, professional, compassionate and supportive. She genuinely cares about her clients, and it shows. I strongly recommend them to anyone looking for real estate representation. You won't be disappointed!" – Stacie 2025



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KATHY'S LATEST LISTINGS!

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kathy@perdidogirl.com







SHIPWATCH SURF & YACHT

RUSSELL BAYOU

VISTA DEL MAR

YEAR-OVER-YEAR

Gulf-Front Condo Sales

	NUMBER OF SALES			AVG. DAYS ON MARKET			AVG. SALES PRICE		AVG. \$ PER SQFT			
	2024	2025	CHNG	2024	2025	CHNG	2024	2025	CHNG	2024	2025	CHNG
1 BED	5	6	+20%	229	151	-34%	\$438,000	\$412,917	-6%	\$563	\$511	-9%
2 BED	32	22	-31%	66	72	+9%	\$635,000	\$639,477	+1%	\$522	\$509	-2%
3 BED	25	25	0%	80	105	+31%	\$953,660	\$869,294	-9%	\$559	\$523	-6%
4 BED	10	8	-20%	136	92	-32%	\$1,735,000	\$1,827,313	+5%	\$573	\$691	+21%
5 BED	1	1	0%	31	0	-100%	\$4,100,000	\$2,900,000	-29%	\$785	\$736	-6%
ALL	73	62	-15%	91	94	+3%	\$928,788	\$899,949	-3%	\$548	\$542	-1%

Intracoastal | Riverfront Condos

	NUMBER OF SALES		AVG. DAYS ON MARKET		AVG. SALES PRICE		AVG. \$ PER SQFT	
2024	2025	2024	2025	2024	2025	2024	2025	
25	10	104	163	\$514,756	\$668,400	\$364	\$479	
-60% C	HANGE	+57% C	HANGE 🙏	+30% C	HANGE 🙏	+32% C	HANGE	

Single Family Homes

*Includes Lost Key single family sales by volume.

NUM OF S	IBER ALES	AVG. D. MAR	AYS ON RKET	AV SALES		AV \$ PER	′G. SQFT
2024	2025	2024	2025	2024	2025	2024	2025
22	19	117	158	\$1,364,455	\$1,004,138	\$446	\$382
-14% C	HANGE 🔻	+35% C	HANGE 🙏	-26% C	HANGE 🔻	-14% C	HANGE 🔻

Townhomes

*Includes Lost Key townhomes sales by volum

NUM OF S		AVG. D. MAR		AV SALES		AV \$ PER	G. SQFT
2024	2025	2024	2025	2024	2025	2024	2025
29	23	74	120	\$686,793	\$582,960	\$359	\$340
-21% CI	HANGE V	+62% C	HANGE A	-15% CI	HANGE V	-5% CF	ANGE V



All Condos

NUMBER OF SALES

2024	2025
123	93

-24% CHANGE ▼

AVG. DAYS ON MARKET

2024	2025
101	110

+9% CHANGE ▲

AVG. SALES PRICE

2024	2025			
\$732,946	\$754,786			

+3% CHANGE ▲

AVG. \$ PER SQFT

2024	2025
\$475	\$488

+3% CHANGE ▲

Gulf Front Condos

JANUARY 1ST - AUGUST 31ST 2025



UNIT	BR/BA	APX. SQFT	SALES PRICE	DOM	SOLD \$/SQFT
			Atlantis		
4-W	4/4	2,615	\$1,450,000	15	\$554
		Bea	ach Colony		
W-7C	2/2	1,540	\$780,000	367	\$506
W-1-1C	2/2	1,540	\$820,000	24	\$532
W-9A	3/3	1,750	\$794,500	517	\$454
W-13D	3/3	1,738	\$819,000	97	\$471
E-1B	3/3	1,680	\$840,000	84	\$500
T-11-D	3/3	1,756	\$840,000	45	\$478
			Indigo		
602-W	3/3	1,768	\$1,075,000	110	\$608
1902-E	3/3	1,768	\$1,090,000	338	\$617
1804-W	3/3.5	2,006	\$980,000	176	\$489
1006-E	4/4	2,004	\$1,400,000	12	\$699
		N	Mirabella		
602	4/4	2,001	\$1,218,500	0	\$609
		Oce	ean Breeze		
704	3/2	1,344	\$640,000	165	\$476
E-604	3/2	1,344	\$651,450	6	\$485
W-301	3/2	1,344	\$679,900	18	\$506
			Palacio		
402	2/2	1,438	\$710,000	206	\$494
304	3/3	1,684	\$792,000	29	\$470
1801	3/3	1,935	\$875,000	28	\$452
		Pei	rdido Skye		
75	1/1	675	\$395,000	128	\$585
23	1/1	675	\$405,000	18	\$600
		Pe	rdido Sun		
614	1/1.5	832	\$360,000	346	\$433
506	1/1.5	832	\$397,500	126	\$478
		S	andy Key		
217	2/2	1,219	\$645,000	35	\$529
817	2/2	1,219	\$650,000	0	\$533
513	2/2	1,204	\$650,000	142	\$540
823	2/2	1,204	\$685,000	1	\$569
816	2/2	1,204	\$702,000	2	\$583
628	3/2	1,495	\$752,500	11	\$503
818	3/2	1,412	\$765,000	0	\$542
811	3/2	1,412	\$770,000	0	\$545

UNIT	BR/BA	APX. SQFT	SALES PRICE	DOM	SOLD \$/SQFT	
San Perdido						
4-E	4/4.5	2,505	\$1,250,000	27	\$499	
		(Seafarer			
504	2/2	1,140	\$560,000	69	\$491	
		Sol	ana Shores			
3	2/2.5	1,412	\$520,000	0	\$368	
		Sp	anish Key			
602	3/3	1,606	\$875,000	57	\$545	
306	3/3	1,606	\$894,000	1	\$557	
		The	Marseilles			
601-E	4/4.5	2,414	\$1,525,000	91	\$632	
E-302	4/4.5	2,414	\$1,575,000	150	\$652	
		T	he Palms			
602	5/5	3,941	\$2,900,000	0	\$736	
		Vis	ta Del Mar			
907	3/3.5	2,041	\$1,625,000	189	\$796	
405	4/4.5	3,293	\$3,000,000	231	\$911	
905	4/4.5	3,293	\$3,200,000	211	\$972	
		W	indemere			
1503	2/2	1,170	\$645,000	136	\$551	
702	2/2	1,215	\$690,000	23	\$568	

Perdido Key Y*ear-Over-Year*

ALL SALES JAN 1ST 2025 - AUG 31ST 2025

NUMBER	OF SALES	AVG. DAYS ON MARKET			
2024	2025	2024	2025		
174	135	99	118		
-22% C	HANGE 🔻	+19% CHANGE ▲			
AVG. SAL	ES PRICE	AVG. \$ PER SQFT			
2024	2025	2024	2025		
\$805,099	\$760,606	\$452	\$448		
-5% CF	HANGE 🔻	-1% CF	IANGE ¥		

Intracoastal | Riverfront

JANUARY 1ST - AUGUST 31ST 2025

UNIT	BR/BA	APX. SQFT	SALES PRICE	DOM	SOLD \$/SQFT
		Docks	s on Old Riv	er	
11-A	2/2	720	\$383,000	428	\$532
14-A	2/2	720	\$410,000	177	\$568
13-A	2/2	720	\$421,000	56	\$585
		I	Florencia		
104	3/3	1,848	\$695,000	11	\$376
307	3/3	1,938	\$795,000	4	\$410
606	3/3.5	1,839	\$710,000	257	\$386
903	4/4.5	3,554	\$1,790,000	546	\$504
		Hol	iday Harbor	•	
117	2/2	1,066	\$310,000	46	\$291
		Need	le Rush Poir	nt	
A-23	2/2	1,149	\$685,000	3	\$596
		Pesca	ador Landin	g	
B-1	1/2	896	\$485,000	97	\$541

Lost Key Condos

JANUARY 1ST - AUGUST 31ST 2025

UNIT	BR/BA	APX. SQFT	SALES PRICE DOM S		SOLD \$/SQFT			
La Salbadora (Site 18)								
501-C	3/2	1,739	\$399,000	316	\$229			
801-C	3/2	1,739	\$405,000	97	\$233			
805-C	3/2	1,739	\$480,000	385	\$276			
San Andres (Site 18)								
702-A	2/2	1,624	\$450,000	67	\$277			
1001-A	3/2	1,739	\$495,000	217	\$285			
801-A	3/2	1,739	\$485,000	48	\$279			
San Anton								
804-D	3/2	1,573	\$530,000	3	\$337			
901	3/2 1,572		\$510,000	72	\$324			

Non-Waterfront Condos

JANUARY 1ST - AUGUST 31ST 2025

UNIT	BR/BA	APX. SQFT	SALES PRICE	DOM	SOLD \$/SQFT
		Pu	rple Parrot		
8-B	3/2.5	1,296	\$297,000	105	\$229

Beach & Boating Condos

JANUARY 1ST - AUGUST 31ST 2025

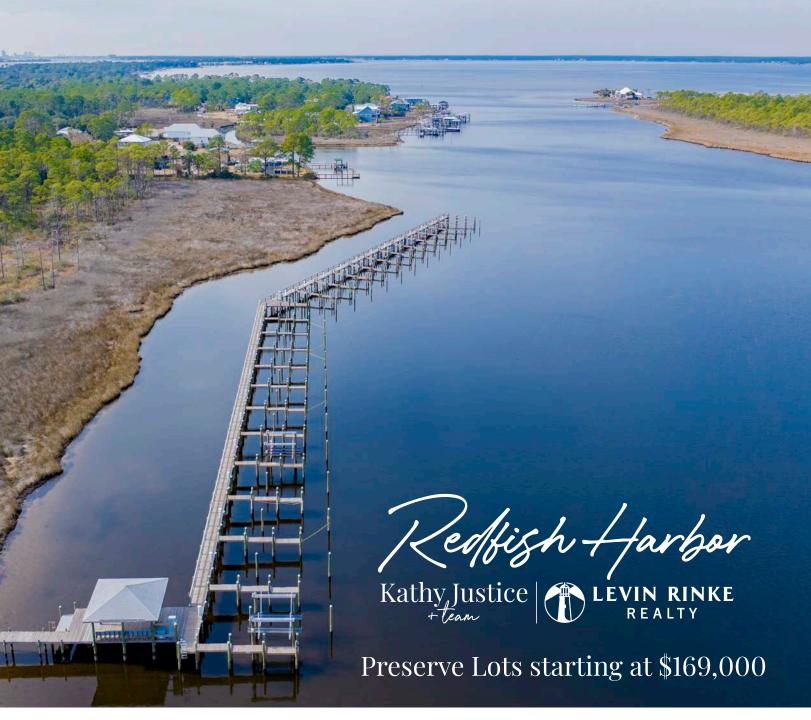
UNIT	BR/BA	APX. SQFT	SALES PRICE	DOM	SOLD \$/SQFT			
Beach & Yacht Club								
702-A	3/3	1,721	\$980,000	\$569				
Eden								
W-800	1/2	1,156	\$630,000	67	\$545			
W-400	2/2	1,032	\$679,000	0	\$658			
W-605	2/2	1,360	\$730,000 0 \$537					
802	2/2	1,374	\$735,000	11	\$535			
			LaPlaya					
302	3/3.5	2,035	\$1,325,000	7	\$651			
		Pero	dido Towers	3				
501-E	3/3	1,803	\$1,000,000	305	\$555			
105	3/3.5	1,667	\$685,000	300	\$411			
		Q k	Seaspray					
312	2/2	1,239	\$547,000	20	\$441			
503	2/2	1,239	\$635,000	273	\$513			
723	2/2	1,286	\$670,000	143	\$521			
622	3/2	1,362	\$755,000	57	\$554			
815	3/3	1,624	\$770,000	42	\$474			
	S	Shipwatch	Surf & Yacl	nt Clul)			
E-502	2/2	1,116	\$475,500	27	\$426			
A-104	2/2	1,184	\$560,000	17	\$473			
		S	Sundown					
32-C	1/1	684	\$290,000	221	\$424			
B-14	2/2	1,076	\$425,000	71	\$395			
D-24	3/2	1,218	\$459,000	10	\$377			
		V	Vindward					
405	2/2	1,267	\$555,000	16	\$438			

Would you like to know your property value?



850.712.4631 kathy@perdidogirl.com

All data provided by Pensacola Association of Realtors. MLS from 01/01/2025 - 08/31/2025 as input by Realtors. Kathy Justice | Licensed Real Estate Professional. If your property is currently listed with another Realtor, this is not a solicitation.





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Non-Waterfront Condos

JANUARY 1ST - AUGUST 31ST 2025

UNIT BR/BA APX. SQFT SALES PRICE DOM SOLD \$/SQFT Grand Caribbean 411-W 1/1 697 \$276,000 101 \$396 1/1 \$302,000 112-E 697 68 \$433 313-E 1/1 697 \$307,220 160 \$441 \$310,000 \$445 304-W 1/1 697 312-W 1/1 697 \$310,000 42 \$445 417-W 1/1 \$310,000 \$445 697 66 306-W 1/1 697 \$315,000 28 \$452 103-E 1,016 \$325,000 \$320 Purple Parrot \$315,000 C-24 2/2.5 1,152 22 \$273 2/2.5 1,296 \$332,000 384 \$256

Lost Key Golf & Beach Club

Year-Over-Year jan ist - aug 31st 2025

\$322,000

\$239,000

Lost Key Landing

302

117

\$248

\$311

*Includes townhomes, condos, & single family sales by volume.

1,296

768

12-B

3/2.5

1/1

AVG. DAYS	ON MARKET	AVG. SALES PRICE			
2024	2025	2024	2025		
95	143	\$581,287	\$553,315		
+51% CHANGE ▲		-5% CHANGE ▼			
NUMBER OF SALES		AVG. \$ PER SQFT			
38	32	\$321	\$313		

-16% CHANGE ▼ -2% CHANGE ▼

Homes & Townhomes

JANUARY 1ST - AUGUST 31ST 2025

ADDRESS	в/в	SQFT	SALES PRICE	DOM	\$SQFT		
Lo	st Key T	Гownh	omes				
14612 SALT MEADOW DR	2/2	1,506	\$455,000	198	\$302		
14330 BEACH HEATHER CT	2/2.5	1,500	\$452,500	136	\$302		
14270 BEACH HEATHER CT	2/2.5	1,500	\$460,000	117	\$307		
14589 SALT MEADOW DR	3/2.5	1,690	\$515,000	233	\$305		
14569 SALT MEADOW DR	3/2.5	1,690	\$558,000	129	\$330		
14441 SALT MEADOW DR	3/2.5	1,651	\$560,000	36	\$339		
14465 SALT MEADOW DR	3/2.5	1,690	\$562,500	198	\$333		
14186 SABLE PALM WAY Lot	249 3/2.5	1,651	\$564,990	344	\$342		
14557 SALT MEADOW DR	3/2.5	1,683	\$565,000	6	\$336		
14257 BEACH HEATHER CT	3/2.5	1,690	\$569,000	355	\$337		
14325 BEACH HEATHER CT	3/2.5	1,690	\$574,900	137	\$340		
14190 SABLE PALM WAY Lot	250 3/2.5	1,651	\$574,990	270	\$348		
14194 SABLE PALM WAY Lot	251 3/2.5	1,651	\$574,990	68	\$348		
14187 SABLE PALM WAY LOT	196 3/2.5	1,651	\$579,990	110	\$351		
14195 SABLE PALM WAY LOT	194 3/2.5	1,651	\$589,990	87	\$357		
14183 SABLE PALM WAY LOT	197 3/2.5	1,651	\$590,990	25	\$358		
14199 SABLE PALM WAY LOT	193 3/2.5	1,651	\$609,990	52	\$369		
6591 CARLINGA DR	4/4	2,170	\$660,000	75	\$304		
6534 CARLINGA DR	4/4	2,170	\$669,000	86	\$308		
14378 CORDGRASS LN	4/4	2,170	\$675,000	5	\$311		
14388 CORDGRASS LN	4/4	2,170	\$691,250	52	\$319		
14388 CORDGRASS LN	4/4	2,170	\$691,250	52	\$319		
Lost	Key Plai	ntation	n Homes				
66 MAXFLI PL	3/2	2,073	\$460,000	444	\$222		
603 CLUBHOUSE TER	3/3.5	2,072	\$740,000	197	\$357		
507 LOST KEY DR	4/4	2,979	\$699,000	0	\$235		
(Gulf Front Homes						
1259 PARASOL PL	3/3	2,070	\$815,000	34	\$394		
1203 PARASOL PL	3/3.5	2,324	\$900,000	32	\$387		
1258 PARASOL PL	5/4.5	3,202	\$1,295,000	12	\$404		



Through the eyes of a Local Girl

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Homes & Townhomes

JANUARY 1ST - AUGUST 31ST 2025



ADDRESS	COMMUNITY	В/В	SQFT	SALES PRICE	DOM	\$SQFT		
Canal Homes								
7200 SHARP REEF - 2	MARINA COVE	2/2	960	\$440,000	35	\$458		
7205 CAPTAIN KIDD REEF	PERDIDO KEY COVES	4/3	2,192	\$915,000	10	\$417		
6225 SIGUENZA DR	SIGUENZA COVE	4/3.5	3,436	\$1,250,000	268	\$364		
7245 FLOOD REEF	PERDIDO KEY COVES	5/4	3,456	\$1,625,000	111	\$470		
7213 FLOOD REEF	PERDIDO KEY COVES	8/6	4,043	\$1,200,000	212	\$297		
Intracoastal-Riverfront	Homes							
14074 WATERVIEW DR	HOLIDAY HARBOR	4/3	2,617	\$1,500,000	346	\$573		
212 CLIPPER DR	YACHT HARBOUR	5/5.5	2,495	\$1,114,247	269	\$447		
204 CLIPPER DR	YACHT HARBOUR	5/5.5	2,495	\$1,120,000	165	\$449		
17030 STARBOARD PL	YACHT HARBOUR	5/5.5	2,495	\$1,775,114	103	\$711		
421 GULFVIEW LN	PARASOL WEST	6/4	2,911	\$970,000	161	\$333		
Non Waterfront Homes & Townhomes								
14390 SEMMES ST	GULF BEACH	2/2.5	1,279	\$380,000	127	\$297		
705 DESTIN CT	REFLECTIONS	3/3	2,360	\$975,000	145	\$413		
14361 GARDENGLEN DR	SERENITY	4/3.5	2,219	\$465,000	257	\$210		
932 NAUTILUS CT	HERONS WALK	4/3.5	2,942	\$746,261	42	\$254		
916 NAUTILUS CT	HERONS WALK	4/4	2,388	\$1,049,000	76	\$439		

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